



## **Conterra Telecom Services Completes Deployment of Wide Area Broadband Network for Pulaski County, Virginia Schools**

*Enables district to implement real-time distance-learning and security programs*

**Charlotte, NC/Pulaski, VA – December 9, 2008** - Conterra Telecom Services, a national provider of high speed, high capacity broadband transport services, primarily in suburban and rural market areas, today announced the completion of the Pulaski County, Virginia Schools wide area network. Seven schools and the school board offices were included in the first phase of the project with an eighth being connected when the new Riverlawn elementary school is complete. A portion of the funding for the new network services will be offset by the federal E-Rate program for schools and libraries which is part of the Universal Service fund.

Conterra's state-of-the-art, digital network will allow Pulaski County public schools to access distance learning, video security and Internet services at substantially higher levels of speed and quality than previous telecommunications connections and will be one of the most advanced telecom networks in Southwest Virginia.

The Pulaski educational network is Conterra's 94th wide area network deployed in 16 states. "We are happy to partner with Pulaski County Schools to bring one of the most advanced wide area broadband networks in Virginia to Pulaski County," said Jason Adkins, Senior Vice President for Conterra. Conterra provides similar, E-rate telecom services in Sussex, Essex, Bedford, and Campbell County school districts in the Commonwealth of Virginia.

### **About Conterra Telecom Services**

Conterra Telecom Services, headquartered in Charlotte, NC, is a national provider of facilities-based broadband services for schools, wireless carriers and select enterprises that require bandwidth intensive, carrier-grade data, video and voice transport services primarily in outer suburban and rural markets.

Privately owned, Conterra was established by the founders and members of management of Vanguard Cellular Systems, Inc., which became one of the first and largest independent cellular companies in the United States. Started in 1982, Vanguard designed, built and operated its own point-to-point microwave transport systems to support wireless voice and data traffic within its cellular networks throughout the country which are now part of AT&T Wireless. For more information about Conterra, visit [www.conterra.com](http://www.conterra.com) or call: **704-936-1800**.

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